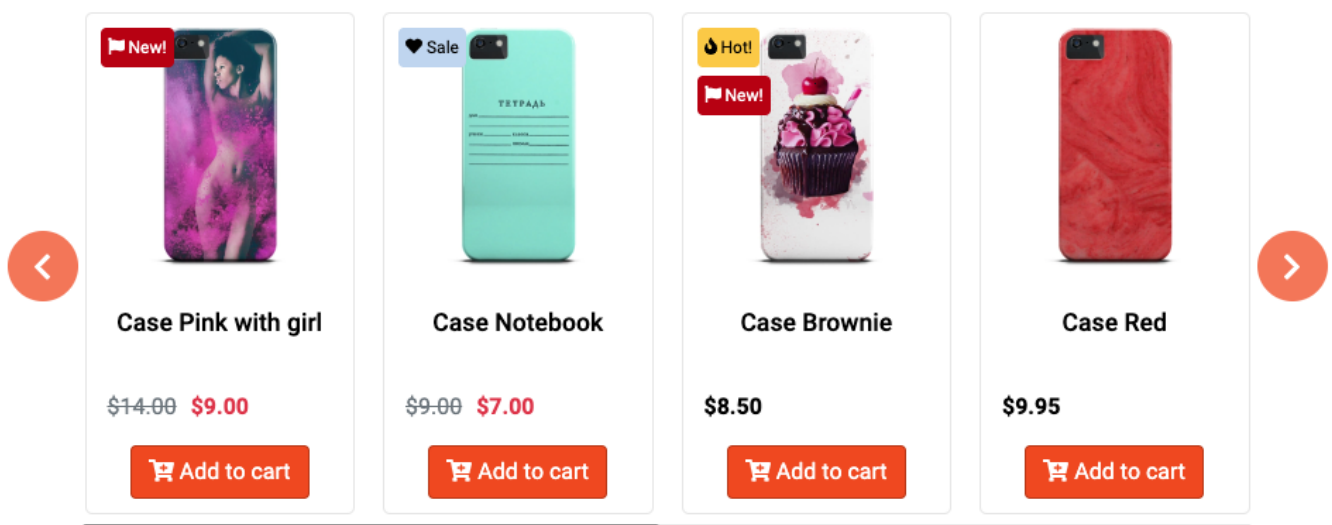


# CROSS-SELL - A SIMPLE WAY TO INCREASE SALES

Cross-sell - literally translated as cross-selling. This is a marketing play that motivates the buyer to purchase additional goods or services. It can be products of the same category or related products.

## Frequently Bought Together



So, for example, when selling a white T-shirt, T-shirts of a different style or white T-shirts can be attributed to similar products. For related products for a T-shirt, you can specify shorts, pants or a sweatshirt.

Completed cross-sell blocks are beneficial for both the seller and the buyer. For the buyer, this is an opportunity to choose everything in one place, there is no need to independently search for related products. For the seller, this is an opportunity to sell more without additional financial investments.

In Boundless Commerce cross-sell, products can be specified using two matches:

Buy with this product

Similar products

On the site, by default, the “Buy with this product” block is displayed in the product card under the main information.

General

Variants and options

Additionally

Products

Duplicate

Add to Cart

History of changes in stock qty

Frequently Bought Together

Case Brownie

From: 8.50 \$

Case Black

From: 14.99 \$

Samsung pink cover

From: 12.90 \$

Case Red

From: 9.95 \$

Case Pink with girl

From: 9.00 \$

Case Blonde with a glass

From: 9.00 \$

Case Cakes and girl

From: 9.90 \$

Case Notebook

From: 7.00 \$

+

Similar Products

The name of the blocks can be renamed, for example, instead of “They buy with this product”, you can write “You may be interested” or any other phrase.

The “Similar products” block is not displayed in the product card by default.

Revision #2

Created 10 January 2023 12:41:53 by Anastasia

Updated 21 January 2023 11:50:04 by Anastasia